



Council Agenda Report

To: Mayor Pierson and the Honorable Members of the City Council

Prepared by: Susan Dueñas, Public Safety Manager

Approved by: Reva Feldman, City Manager

Date prepared: August 28, 2020 Meeting date: September 29, 2020

Subject: Amendment to Professional Services Agreement with The People Concern for Housing Navigation Services

RECOMMENDED ACTION: Authorize the City Manager to execute Amendment No. 1 to the Professional Services Agreement with The People Concern for Housing Navigation Services.

FISCAL IMPACT: Funding for this agreement was included in the Adopted Budget for Fiscal Year 2020-2021 in Account No. 100-7021-5119-00 (Public Safety - Homeless Outreach and Support Services). These services are an eligible use of Los Angeles County Measure H grant funds.

WORK PLAN: This task is included as item 1m in the Adopted Work Plan for Fiscal Year 2020-2021.

DISCUSSION: On August 26, 2019, the Council approved an agreement with The People Concern for Housing Navigation Services. Housing navigators establish connections with landlords, take clients on apartment searches, and continue to provide case management and housing retention services after successful housing placement. While our Homeless Outreach Team plays a crucial role in developing relationships with homeless individuals and connecting them with services of all kind, housing navigators specialize in placing these individuals into housing.

Since October 2019, Malibu's housing navigator has placed more than 17 people, who were living on the streets of Malibu, into permanent or temporary housing. Prior to this, the Malibu Outreach Team had acquired dozens of housing vouchers for homeless clients in Malibu, but they were sharing one housing navigator with the whole westside area. This

situation created a backlog with some vouchers expiring before clients could be placed into housing. Adding an additional housing navigator has helped to place more homeless individuals into permanent housing more quickly and reduced the need to request extensions on vouchers

The original agreement for the Housing Navigator was for \$76,660 for one year and expired on August 26, 2020. However, housing navigation services were interrupted in April 2020 due to the COVID-19 pandemic and not all grant funds have been expended. As of June 30, 2020, there was a balance of \$25,342 remaining on the agreement as well as the grant that is funding the services.

The projected cost for housing navigation services for Fiscal Year 2020-2021 is \$69,828. The difference between the full cost for Fiscal Year 2020-2021 (\$69,828) and the balance on the existing agreement (\$25,342) is \$44,486. Staff recommends amending the existing agreement to continue the services through the end of the fiscal year and expend the balance of the grant funds. Funding was included in the Adopted Budget for Fiscal Year 2020-2021 in the Homeless Outreach and Support Services line item to cover the additional costs.

The proposed amendments to the agreement include the following:

- 1) Extend the Term of Agreement from August 26, 2020 to June 30, 2021.
- 2) Increase the Compensation for Services of \$76,660 by \$44,486 for a revised total of \$121,146.

Staff recommends approving Amendment No. 1 to the Professional Services Agreement with The People Concern to enable the City's homeless outreach efforts to maintain their full current capabilities through the end of the fiscal year.

ATTACHMENT: Amendment No. 1 to the Professional Services Agreement with The People Concern

AMENDMENT NO. 1 TO AGREEMENT

THIS AMENDMENT NO. 1 TO AGREEMENT is made and entered in the City of Malibu on September 29, 2020 by and between the CITY OF MALIBU, hereinafter referred to as City, and the People Concern, hereinafter referred to as Consultant.

The City and the Consultant agree as follows:

RECITALS

- A. On August 26, 2019, the City entered into an Agreement with Consultant for housing navigation services. (the "Agreement").
- B. The City desires to amend the Agreement to extend the Term of Agreement from August 26, 2020 to June 30, 2021.

NOW THEREFORE, in consideration of their mutual promises, obligations and covenants hereinafter contained, the parties hereto agree as follows:

- 1. Section 2.0 – Term of Agreement, of the Agreement, is hereby extended to June 30, 2021.
- 2. Section 4.0 – Compensation for Services, of the Agreement, is hereby increased by \$44,486 and amended to a new not to exceed total of \$121,146.
- 3. The Parties agree that this Amendment will be considered signed when the signature of a party is delivered physically or by facsimile transmission or scanned and delivered via electronic mail. Such facsimile or electronic mail copies will be treated in all respects as having the same effect as an original signature.
- 4. All terms and conditions of the Agreement not amended by this Amendment No. 1 remain in full force and effect.

This Agreement is executed on September 29, 2020, at Malibu, California, and effective as of August 26, 2020.

CITY OF MALIBU:

REVA FELDMAN, City Manager

ATTEST:

HEATHER GLASER, Acting City Clerk
(seal)

APPROVED AS TO FORM:

THIS DOCUMENT HAS BEEN REVIEWED
BY THE CITY ATTORNEY'S OFFICE

CHRISTI HOGIN, City Attorney

CONSULTANT:



By: John Maceri
Title: Chief Executive Officer